

Rates of return in your illustration



When you express an interest in one of our pension or investment products, you will receive an illustration showing you what you might get back. You may also receive a similar illustration for an existing contract.

The projection rates we use in the illustrations are set by the Financial Services Authority.

The illustrations show projected benefits and are only examples of what you may receive. They are not guaranteed figures. You may get back more or less than the projected figures.

Actual rates are currently lower than projected rates

Over the last year or so, the global economy has experienced a great deal of turmoil. Most of the banks have cut their interest rates significantly, and other asset classes have also seen lower returns than those experienced in the past. This means that the projected rates of return for certain funds, for example deposit funds, are higher than you are likely to receive in the current economic climate.

As stated above, we use the standard industry rates set by the Financial Services Authority. However, we are currently undertaking some customer research to look into ways we can best reflect the current low rates of return in the illustrations we provide. In the meantime, we do want to make you aware that due to the current investment climate it is unlikely that you would receive the returns quoted in your illustration over the short and possibly the longer term. If you have any concerns about this, please talk to your adviser.